



News Release

Contacts: David Mastrangelo – Sr. Director, Customer Experience (713) 263-5818 – david.mastrangelo@goodmanmfg.com
Wendy Hall – Director, Communications (713) 263-5263 – wendy.hall@goodmanmfg.com

Goodman Acquires Robinson Supply Company, Expands Presence in Northeast

HOUSTON, January 4, 2021 – Goodman Distribution, Inc., a subsidiary of Daikin Industries, Ltd. “DIL”, the world’s largest manufacturer of heating, cooling, and refrigerant products, announced today the purchase of Robinson Plumbing & Heating Supply Co., Inc., an existing distributor of Goodman, Amana® and Daikin brand residential unitary and light commercial products in the Northeast.

“The acquisition of Robinson supports our growth strategy and is a key step in expanding our distribution footprint in the Northeast,” said Ardee Toppe, Senior Vice President and President of Goodman, Quietflex and PTAC Business Units.

Robinson will continue to supply and promote the full line of residential unitary and light commercial Goodman, Amana® and Daikin ductless HVAC products, as well as controls, air quality products, parts, plumbing and accessories throughout its seven branch locations across Massachusetts, Connecticut and Rhode Island.

“We are confident our new alignment with Goodman will provide more personal and professional growth and learning opportunities for our employees and enhance training and technical service for the benefit of our valued customers,” said Russell Robinson, who will remain with the company as a strategic advisor after serving as Robinson Supply president.

Robinson will maintain its Fall River, Massachusetts headquarters and management structure throughout its existing branch locations.

“Goodman and Robinson have enjoyed a great relationship since 1994 working with one another as separate entities,” Toppe said. “As we embark on this new chapter, I am confident our greatest successes are ahead of us as part of the same organization.”

The announcement comes on the heels of Daikin’s November acquisition of Stevens Equipment Supply, LLC and its 18 branch locations across 13 states, from Minnesota to Nevada.

Daikin has transformed the North American HVAC industry in recent years, beginning with the \$3.7 billion purchase of Goodman Global Group, Inc. in 2012, followed by the completion in 2017 of Daikin Texas Technology Park, a state-of-the-art business campus near Houston, Texas that includes research and development, manufacturing, engineering, logistics, marketing, distribution, and sales operations. The \$450 million, 4 million square-foot facility is the largest single investment in the 96-year history of DIL and is one of the largest manufacturing facilities in the world.

###



News Release

Contacts: David Mastrangelo – Sr. Director, Customer Experience (713) 263-5818 – david.mastrangelo@goodmanmfg.com
Wendy Hall – Director, Communications (713) 263-5263 – wendy.hall@goodmanmfg.com

A member of DIL, Houston-based Goodman Global Group, Inc., (and its related companies, including Goodman Distribution, Inc.) is a leading manufacturer of heating, ventilation and air conditioning products for residential and light commercial use. Goodman brand products are predominantly sold through company-operated and independent distribution networks, with more than 1,000 total distribution points throughout North America. For more information, visit www.goodmanmfg.com. Amana® is a registered trademark of Maytag Corporation or its related companies and is used under license. All rights reserved.

About Daikin

Daikin Industries, Ltd. (DIL) is a Fortune 1,000 company with more than 76,000 employees worldwide and is the world's number 1 air conditioning company. Daikin and its affiliates manufacture heating and cooling systems for residential, commercial and industrial use and are sold via independent HVAC contractors. Daikin engineering and manufacturing is located at [Daikin Texas Technology Park](http://www.daikin.com) near Houston, TX. For additional information, visit www.northamerica-daikin.com.

About Robinson Supply Company

Robinson Plumbing and Heating Supply Company, based in Fall River, Massachusetts, has delivered HVAC, hydronics and plumbing equipment and services to customers since beginning as Robinson Plumbing and Heating Supply Co., Inc. in 1954. Robinson currently operates seven branches serving Massachusetts, Connecticut and Rhode Island. For additional information, visit <https://www.robinsonsupply.com/>.

#